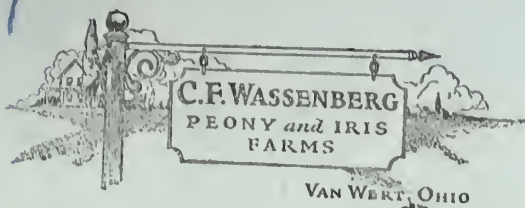
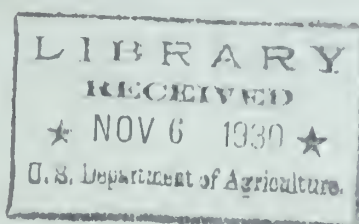


Historic, Archive Document

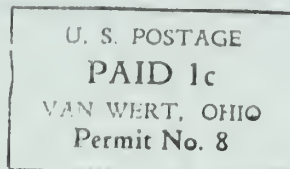
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Sec. 435 1/2 P. L. & R.



- Plant a Show Garden -

THE MORE YOU SHO
THE MORE YOU SELL.

**LET US HELP YOU ADD
THE RIGHT VARIETIES**

Mr. Chas. F. F. Gersdorff,
1805 N. Capitol St.,
Washington, D. C.

Dear Grower:

You're like every one else, you want to make all the money you can.

Have you ever considered what a Show Garden of Peonies and Irises would do for you?

I find a Show Garden pays me and I know it will pay you. Orders can be taken from it for years and years. Of course you must plant plenty of varieties to have bloom coming all through the Peony and Iris season from the very earliest to the very latest, then every visitor will be a prospect for you, from six to eight weeks.

I would suggest in planting your Show Garden, you plant from one to five Irises, then one to five Peonies, along the paths, as the following example shows:

Peony	Iris		Iris	Peony	Peony	Iris		Iris	Peony
1	1		1	1	1	1		1	1
111	111	Path	111	111	111	111	Path	111	111
11111	11111		11111	11111	11111	11111		11111	11111

With such an arrangement, visitors can readily see the names of the varieties, note all their good points and make their selections easily.

To help you build your Show Garden, I will allow the following discounts:

- 100 Varieties of Peonies or 100 of Irises, 5% Discount.
- 200 Varieties of Peonies or 200 of Irises, 10 % Discount.
- 300 Varieties of Peonies or 300 of Irises, 15 % Discount,
- on the single or five of a kind, price.

This list gives you our new wholesale prices in lots of one, five, and twenty-five or more.

You will note the attractiveness of the prices. I would suggest for your protection that your wants be covered as soon as possible to insure delivery.

Of course, prices are for 3 to 5 eye divisions as recommended by the Com. Peony & Iris Growers Association.

Wishing you a successful season, I am,

Very truly

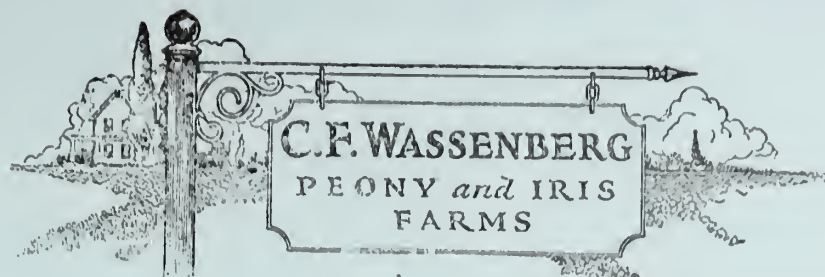
Chas. F. Wassenberg

1930-WHOLESALE PEONY PRICES-1930

	1 Ea.	5 Ea.	25 Ea.		1 Ea.	5 Ea.	25 Ea.
Adelaide Hollis--	1.25	1.00		Albert Crousse----	.50	.50	.40
Adelanchea-----	3.75	3.00		Alice Balfour-----	1.50	1.00	.75
Admiral Togo-----	.75	.50		Alice Harding-----	37.50	37.50	
Adolph Rosseau---	.75	.75		Alpheus Hyatt-----	1.50	1.00	.75
Albatross-----	.50	.40	.35	Alice Lorraine---	1.00	.90	.85

1930-WHOLESALE FLORNY PRICES-1930

	1 Ea.	5 Ea.	25 Ea.		1 Ea.	5 Ea.	25 Ea.
A. P. Saunders---	5.00	5.00		Germain Bigot----	.50	.40	.35
Archie Brand-----	1.50	.65	.50	Gigantea-----	.75	.50	.50
Arlequin-----	1.50	.75	.50	Ginette-----	1.00	.50	.35
Ass. Gray-----	.75	.60	.35	Gismonda-----	.75		
Auguste Dessert--	3.75	2.75	2.00	Golden Nugget----	1.50	1.50	
Aurore-----	.50	.40	.35	Golden Wedding--	1.00	.75	.65
Avalanche-----	.50	.40	.35	Grace Loomis-----	7.50	7.50	7.50
Aviator Raymond--	1.00	.85	.65	Grandiflora-----	.75	.65	.60
Ball O' Cotton----	3.75	3.00		Gretchen-----	2.50	2.00	
Bar. Schroeder---	.75	.60	.50	Grover Cleveland-	.75	.65	.60
Bayedere-----	1.75	1.50	1.00	H. A. Hagen-----	1.75	1.25	
Beauty's Mask----	.75	.50	.35	Harriet Farnsley-	.50	.40	.35
Benoit-----	1.50	1.25	1.00	Helen Wolaver----	1.00	.75	.60
Bertrade-----	1.50	1.50		Henri Cori-----	7.50	6.00	
Candeur-----	1.50	1.25	.75	Henry Avery-----	2.00	1.75	1.50
Catherine-----	1.50	1.00	.85	H. F. Reddick----	.75	.60	.50
Cecelia Kelway---	.75	.50	.35	Irma-----	.75	.60	
Charlot-----	5.00	3.50		Isolene-----	1.75	1.50	
Chas. McKellip---	1.25	1.00		James Boyd-----	2.50	1.50	1.25
Chas. Neidell----	1.25	.75		James Kelway-----	.75	.65	.60
Cherry Hill-----	1.75	1.50	1.00	James R. Mann----	5.00	3.00	2.50
Chestine Cowdy---	.75	.65	.50	Jean Gaudichau---	.75	.65	.50
Chris. Ritchie---	1.00	.75	.50	Jeanette-----	2.50	2.00	1.75
Clair Dubois-----	.50	.50	.50	Jessie Shaylor---	2.50	2.00	1.50
Clemenceau-----	2.50	1.75	1.25	John M. Good-----	12.50	10.00	
Cornelia Shaylor-	6.25	5.00	4.50	John Richardson--	1.00	.75	.50
Couronne D'Or----	.50	.45	.35	Jubilee-----	1.25	.75	.60
David Harum-----	2.50	2.00	1.50	Judge Berry-----	1.75	1.35	1.25
Desire-----	5.00	5.00		Earl Rosefield---	.75	.60	.50
Director Ursat---	7.50	6.00		Kath. Havermeyer-	7.50	6.00	5.00
Dorchester-----	.50	.35	.25	Kelway's David---	1.75	1.25	1.00
Doris Shaylor---	2.50	2.00	1.50	Kelway's Glorious	5.00	4.00	3.00
Dr. Edgar Picas--	.75	.65		Kelway's Queen---	5.00	4.00	3.50
Dr. H. Barnsby---	1.00	1.00		King Albert-----	1.25	.75	.50
Duch. of Albany--	1.50	.75	.50	Lady Alex. Duff--	1.25	1.00	.75
Duch. de Nemours-	.50	.40	.35	Lady Beresford---	.75	.50	.40
E. C. Shaw-----	10.00	10.00		Lady Emily-----	1.00	.75	.50
Edith Cavel-----	1.50	1.00	.75	Lady Iris-----	1.00	.75	.50
Edulis Superba---	.50	.40	.35	Layfayette-----	.75	.65	.50
Edwin Forest-----	1.00	.75	.50	La Fee-----	2.50	1.50	1.25
E. J. Shaylor---	5.00	3.00	2.00	La France-----	2.50	2.00	1.50
Elisa-----	5.00	3.50	2.50	La Lorraine-----	3.25	2.50	
E. B. Browning---	1.75	1.35	1.25	La Perle-----	.50	.50	.50
Elwood Picas----	1.25	.75	.35	La Roserie-----	.50	.50	.50
Enchantment-----	.75	.75		La Tenderesse---	.50	.50	
Enchantress-----	1.75	1.25	1.00	La Tulipe-----	.50	.40	.35
Estatette-----	1.25	1.00	1.00	Laura Dessert---	2.50	2.00	1.75
Etta-----	.75	.60	.50	Le Cygne-----	3.75	3.00	2.75
Eucharis-----	11.00	.75	.50	Libelleule-----	1.75	1.00	.75
Eugene Verdier---	.75	.65	.50	Lillian Gumm-----	3.75	3.00	
Eugenie Verdier--	.50	.45	.40	Livingstone-----	.50	.35	.35
Eunice Shaylor---	3.00	2.50		Longfellow-----	1.50	1.00	.90
Evening Glow----	1.25	1.00	.85	Lora Dexheimer---	1.25	.90	.85
Exquisite-----	1.25	1.00	.90	Lord Kitchner---	1.00	.90	
Fairvotte-----	.75	.50		Loveliness-----	1.25	.90	.85
Felix Crousse---	.50	.35	.32½	Lucy E. Hollis---	.75	.65	.50
Ferd. Stoliczka--	1.25	1.00		Luetta Pfeiffer--	3.00	2.50	
Festiva Maxima---	.50	.35	.30	Lucy Shaylor-----	5.00	5.00	
Flower of Eden---	7.50	6.00		Mabel Franklin---	3.75	3.00	2.50
Francis Shaylor--	1.50	1.25	1.00	Madelon-----	5.00	3.00	2.50
Francis Willard--	1.50	1.25	1.25	Magnificent-----	2.50	2.50	
Francois Rousseau-	1.75	1.50		Mar. Verheller---	2.00	2.00	
Frankie Curtis---	12.50			Mar. Gaudichau---	1.25	1.00	
Galathea-----	2.00	1.50	1.50	Mar. Gerard-----	.50	.40	.40
Georgiana Shaylor	1.50	1.25	1.00	Marie-----	.50	.35	.25
George Sowersby--	1.25	1.00	.75	Marie Crousse----	1.00	.75	.75



VAN WERT, OHIO.

	1 Ea.	5 Ea.	25 Ea.		1 Ea.	5 Ea.	25 Ea.
Marie Jacquin----	.75	.65	.60	Opal Iris-----	1.00	.60	.50
Marie Lemoine----	.50	.40	.25	Pallas-----	2.50	2.50	
Marq. C. Jagergren--	1.25	1.00	.75	Pasteur-----	.75	.50	.50
Martha Bullock----	2.50	2.00	1.85	Perrette-----	1.50	1.00	.75
M. A. Livermore----	1.50	1.00	.85	Peter Pan-----	1.00	.75	.50
Mary B. Eddy-----	1.25	.50	.35	Petite Renee----	.75	.50	
Mary Brand-----	1.25	1.00	.85	Philomele-----	.50	.40	
Mary L. Hollis----	1.00	.75		Phi. Rivoire----	6.25	4.50	
Mary P. King-----	2.50	1.50	1.00	Phoebe Cary-----	3.00	2.00	
Mary W. Shaylor----	2.50	1.00	.75	Phyllis Kelway--	5.00	3.50	
M. L. Richardson--	1.25	.85	.75	Pierre Duchartre	1.00	1.00	
M. Materlinch----	1.75	1.25	1.00	Pompette-----	.50	.40	.40
Midnight-----	.50	.50		Pres. Taft-----	.75	.60	
Mid. S. Night's D.-	1.25	.75	.75	Pres. Wilson----	12.50	12.50	
Mignon-----	1.75	1.00	.90	Pride of Essex--	2.50	2.00	
Milton Hill-----	1.75	1.00	.90	Primevere-----	1.50	1.25	1.15
Minnie Shaylor----	10.00	8.00	7.50	Princess Olga----	1.25	.90	.75
Miriam-----	1.25	1.00	.75	Rachel-----	1.75	1.75	
Miss Salway-----	1.75	1.25	1.00	Ralph-----	1.75	1.75	
Mlle. J. Riviere--	1.25	1.00	.75	Raoul Dessert---	3.75	2.50	
Mlle. L. Delattre--	7.50	5.00		Reine Baronet---	7.50	7.50	
Mme. A. Dessert---	.75	.65	.50	Reine Marie-----	1.75	1.25	1.00
Mme. Bollet-----	.50	.35	.25	R. P. Whitfield--	.75	.50	.35
Mme. Callot-----	.50	.35	.25	Richard Carvel--	1.75	1.50	1.25
Mme. Chaumny-----	.50	.35	.25	Rita-----	3.75	2.50	1.50
Mme. de Treyeran--	1.00	.75		Rosa Bonheur----	2.50	2.50	
Mme. de Vernville-	.50	.40	.35	Rosemary-----	1.50	.75	.50
Mme. Duccl-----	.50	.40	.35	Rose Shaylor----	10.00	10.00	
Mme. E. Duprez---	1.50	.75	.50	Rosette-----	1.50	1.25	1.00
Mme. E. Galle-----	.50	.40	.35	Ruth Brand-----	.75	.60	.50
Mme. E. Lemoine---	.75	.65	.60	Saamel Henshaw--	.75	.50	.35
Mme. F. Toscanelli-	2.00	.65	.50	Saamel Hughes---	1.75	1.75	1.50
Mme. Gaudichau---	1.75	1.00	.90	Sarah Bernhardt-	1.00	.75	.75
Mme. Geissler----	.50	.40	.35	Sarah Cartenson-	1.50	1.00	.75
Mme. Guyot-----	1.50	1.00	.75	Sarah K. Thurlow	7.50	5.00	4.00
Mme. J. Dessert---	1.50	1.25	1.00	Sarah Wettengel-	1.50	1.50	
Mme. Manchett----	1.00	.85	.75	Sec. Fewkes-----	3.00	3.00	
Mons. Dupont-----	.50	.40	.35	Shaylor's Dream-	1.75	1.50	1.25
Mons. J. Elie-----	.75	.65		Sister's Anne----	.75	.65	
Mons. M. Cahuzac--	1.50	1.25		Solange-----	1.50	1.25	1.00
Mont Blanc-----	1.25	1.00	.75	Sops of Wine----	1.25	1.00	
Moses Hull-----	.75	.65	.50	Souv. de Millet--	6.25	6.00	
Mr. L. V. Leeuwen--	3.00	2.50		Souv. de Ritton--	1.25	1.00	.75
Mrs. A. G. Ruggles-	2.00	1.00	.90	Souv. de L. Bigot	2.50	1.75	1.50
Mrs. C. S. Minot--	10.00	5.00		Standard Bearcr-	1.75	1.50	
Mrs. Ed. Harding--	5.00	3.00	2.00	Stephanie-----	.75	.50	.40
Mrs. G. Bunyard---	2.50	2.00		Strassburg-----	1.50	1.25	
Mrs. J. R. Gowdy--	1.50	1.00	.75	Sylvia Louise---	1.50	1.00	.90
Mrs. John Lewis---	1.50	1.35		Suzette-----	1.00	.75	.60
Mrs. J. S. Fogg---	1.00	.65	.50	The Gem-----	1.00	.75	.50
Mrs. M. P. Clough	1.50	1.00	.75	Therese-----	1.50	1.35	1.35
Mrs. Shay. Force--	3.75	2.00	1.75	T. C. Thurlow---	10.00	10.00	
Mrs. Shuttleworth	1.50	1.00		Tourangelle----	1.50	1.25	1.00
Multiflora-----	.75	.75		Umbellata Rosca-	.50	.40	.35
Nancy Dolman-----	12.50			Venus-----	.75	.50	.40
Nanette-----	3.75	3.00		Vic. de la Marne-	2.50	1.75	1.50
Nell Shaylor-----	3.25	2.50		Virginie-----	.50	.40	.35
Nina Secor-----	5.00	3.00		Volcan-----	1.00	.75	
Ninon-----	7.50	7.00		Walter Faxon----	1.50	1.25	1.00
Norfolk-----	.50	.35	.25	Wiesbaden-----	1.25	.90	.75
Nymphaea (Thur)---	1.50	.75	.65	W. F. Christman--	2.50	1.00	.75
Octavie Demay----	.50	.50		W. F. Turner----	2.00	1.75	1.75
Odalisque-----	5.00	5.00		Wilton Lockwood-	3.75	2.00	1.50
Old Silver Tip----	.75	.60	.50	Zest-----	.75	.50	.40
Opal-----	1.00	.50	.40				

SINGLE AND JAPANESE PEONIES

	1 Ea.	5 Ea.	25 Ea.		1 Ea.	5 Ea.	25 Ea.
Akaku-----	1.50	1.25		Bothezia-----	1.25	1.00	.75
Alma-----	1.50	.75	.305	Mad. Gauthier---	1.50	1.25	
Altar Candles----	1.50	1.00	.75	Matoking-----	1.00	.75	
Ama-No-Sode No.1--	10.00	7.50		Mang. Desert---	2.00	1.50	1.25
Ama-No-Sode No.2--	3.00	2.50	2.00	Mellon Knight---	1.50	1.50	
Arlequin-----	1.50	.75	.50	Mikado-----	1.25	1.25	1.25
Attraction-----	1.00	.75	.75	Mischief-----	3.00	3.00	
Aureolin-----	2.50	2.00		Minnehaha-----	1.50	1.25	
Captain Alcock---	2.50	2.00		Nellie-----	1.75	1.50	1.25
Caroline-----	.75	.65		Noon Day-----	2.50	2.00	
Cathedral-----	1.75	1.50		Nympe (Dor)-----	.75	.60	
Clairette-----	1.00	1.00		Nympe (Har)-----	.75	.60	
Clio-----	.75	.65	.50	O'Fugi-----	1.25	1.25	
Dawn-----	1.50	1.25		Ohama-----	2.00	2.00	
Dog Rose-----	2.50	2.25		Ostrich Plume---	.50	.50	
Emperor of India--	1.50	1.00		Perle Blanc-----	1.25	1.00	
E. St. Hill-----	1.25	1.00		Perle Rose-----	1.00	1.00	
Flashlight-----	1.75	1.25		Pocahontas-----	.75	.75	
Fuji-No-Mine-----	1.75	1.25		Prin. Dul. Singh--	2.50	2.25	
Fuji-Zome-Gorono--	3.00	2.50	2.00	Prin. Matilda---	1.00	.85	
Fujajo-----	2.50	2.00	2.00	Pure Love-----	1.50	1.50	
Ginko-Nishiki----	1.50	1.25		Pride of Langport	3.00	2.50	
Golden Nugget----	1.50	1.25		Q. of Pleasance--	.75	.60	
Gold Mine-----	2.50	2.50		Rashoeman-----	2.50	2.00	
Hatsugai-----	.75	.75		Rose of Nippon--	1.50	1.00	.85
Henri Petin-----	2.50	2.00	1.75	Shiro-Sangai----	1.75	1.25	1.00
Hinoko-Sakki-----	1.50	1.25		Siera-Somae-----	1.50	1.25	1.00
Innocence-----	1.00	.85	.75	Snow Wheel-----	3.50	2.50	
Isani-Gidui-----	5.00	4.00	3.75	Soma-Ganaka-----	3.00	2.50	2.25
Kameno-Karogamo--	1.25	1.25		Sylvia-----	7.50	7.50	
King of England---	2.50	2.50		Tomato-Boku-----	12.50		
Kino-Kino-----	1.50	1.35	1.25	The Moor-----	.75	.75	
K. of Thistle----	2.50	2.50		Tokio-----	3.75	3.25	3.00
Kukoni-Jishi-----	12.50	12.50		Torreader-----	1.00	.75	.50
Kumagoo-----	.75	.60		Torvilleur-----	2.50	2.25	
La Fiancee-----	1.00	1.00		Veloutine-----	.75	.60	
Le Jour-----	2.50	2.50		Venise-----	.75	.60	.50
L'Etincelante----	1.50	1.50		Vera-----	5.00	5.00	
Lord Kitchner----	1.00	1.00		Vesuve-----	.75	.60	.50